

Tallying your score:

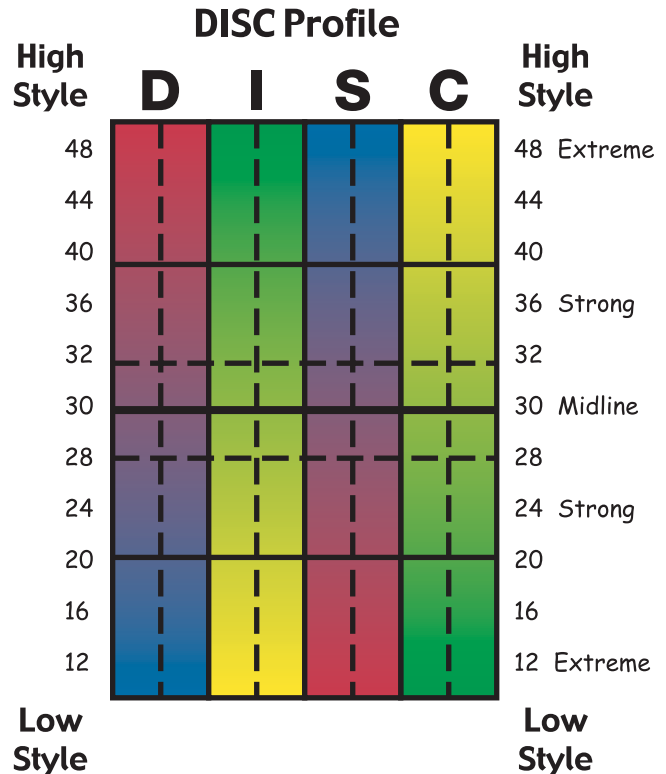
- On page two, enter the "D" in the first large box; enter "I" in the second, "S" in the third, and "C" in the fourth.

Transfer the DISC totals from the bottom of page 2 to the tally box below:

Tally Box

D	I	S	C

- Using the totals from your tally box, plot your D-I-S-C dimensions on the graph to the right; then connect the four points.
- My plotting point color(s) above the midline are _____ and below the midline are _____. Colors that are not a part of my style are _____.



Defining Your DISC Styles

Dominant Styles: Work toward achieving goals and results; they function best in an active, challenging environment.

Influencing Styles: Work toward relating to people through verbal persuasion; they function best in friendly, favorable environment.

Steadiness Styles: Work toward supporting and cooperating with others; they function best in supportive, harmonious environment.

Compliance Styles: Work toward doing things right and focus on details; they function best in a structured, orderly environment.

Based on the information above, write a personalized definition.

As a DISC blend, I tend to work toward...

and function best in an environment that is...